

# **3 Year Financial Plan**

### 2022-2025 SPECIAL COUNCIL MEETING NOVEMBER 22-23 & DECEMBER 2, 2021

## LEGISLATED REQUIREMENTS

Section 283.1 of the MGA

- **1. Annual Budget** requirements for operating and capital <u>budgets</u> are **unchanged**.
- 2. At a minimum must prepare a **"written" three year financial** plan and a **"written" five year capital plan.**
- 3. Multi year plans **do not** include the **year in which** they are prepared.
- 4. Council must **review and update** the plans annually.

## LONG TERM FINANCIAL PLANNING BENEFITS & DRIVERS

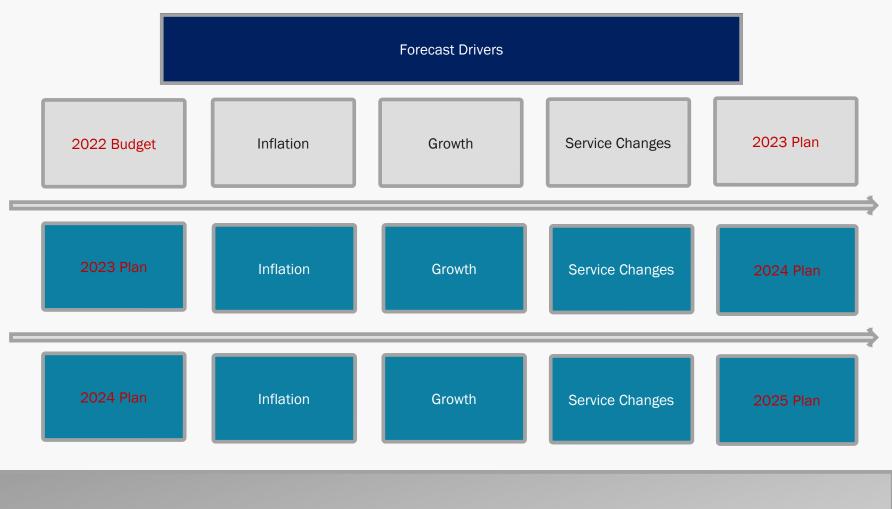
#### **Primary Benefit:**

Identifies future financial challenges and opportunities, allowing the leadership group to plan ahead and develop "a roadmap" to minimize/eliminate challenges and take full advantage of opportunities.



## FINANCIAL PLAN – MINIMUM STANDARDS

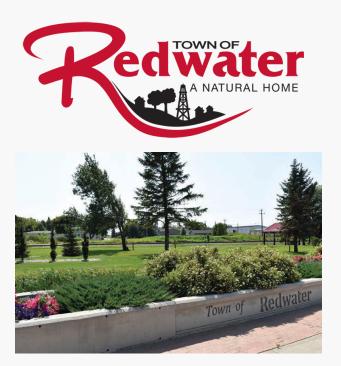
- 1. In addition to section 283.1 of the MGA, the Municipal Corporate Planning Regulation establishes a minimum standard for the content of financial and capital plans.
- 2. The regulation provides that the **three-year financial plan** must include, at a minimum
  - anticipated total revenues and total expenses by major category
  - anticipated annual surplus or deficit
  - anticipated accumulated surplus or deficit.
- 3. To meet the minimum legislated requirement for a **3 year forecast must be completed**.
- 4. The intent is to develop a plan not a multi year budget



- Budget Approved in the 2021 Calendar Year (November/December 2021) Develop 2022 Annual Budget + 2 Year Plan
- Final Budget Approved in the 2022 Calendar Year (April/May 2022) Develop 2022 Annual Budget + 3 Year Plan

# THREE YEAR PLAN ASSUMPTIONS

- 1. With unstable and rising inflation currently inflation projected cautiously at 3% for 2023, 2.5% for 2024 and 2.5% for 2025
- 2. Growth at 2% per year for certain items such as wages on top of inflation
- 3. Operating Provincial Grant funding assumptions for 2021 budget carried forward for 2022 2025
- 4. Provincial Police allocations included at rising rates
- 5. Reserve allocations have been allowed for future capital
- 6. Utility consumption rates increased by inflation continue to review annually based on comparisons and break even point of budgets
- 7. No additional borrowing included for 3 Year Plan
- 8. Fortis Franchise Fee to gradually increase by 2% per year from 2023-2025 until reaching cap of 20%. Tax minimization strategy with depleting Provincial grants
- 9. Continued recreational funding from County rising with inflation
- 10. No major development anticipated at this time
- 11. No major changes predicted in service levels





## THREE YEAR PLAN BUDGET CHANGE SUMMARY

2023

Increase \$143,976

**4.51%** 

2024

- Increase \$144,683
- **4.34**%

2025

- Increase \$140,715
- **4.05**%

### **2023 MAJOR ANNUAL SERVICE CHANGES**

#### **REMOVED ITEMS – COMPLETED IN 2022 BUDGET**

- Water Distribution Condition Assessment
- Sewer Geotech investigation & lift station repairs
- Gas utility right of way consulting fees
- Golf lounge flooring
- Bridge inspection
- Motorized shop door
- Town Manager consulting fees
- Town Office complex duct cleaning
- Pump jack relocation
- Bridal Expo attended every 2 years

#### ADDED ITEMS FOR 2023

- Increase Fortis Franchise Fee from 8% to 10%
- Assume rentals back to normal pre-COVID levels
- Annual computer changes
- Community Services booking software
- Fitness Centre rental partial year
- Consulting to address cost of liability for asbestos abatement from facilities
- LED lights for fire bays
- Economic Development GAP analysis
- Municipal Development Plan & Land Use Bylaw Update
- Derrick inspection
- Pool epoxy basin repairs
- Potential bridge repairs after 2022 inspection
- Economic Development addition of GAP analysis \$25,000 (moved from 2022)



### THREE YEAR PLAN BY OBJECT 2023

|                                              | Budget         |              |           | Service    | Budget         |
|----------------------------------------------|----------------|--------------|-----------|------------|----------------|
|                                              | Operating 2022 | Inflation \$ | Growth \$ | Changes \$ | Operating 2023 |
| Revenue:                                     |                |              |           |            |                |
| TAXATION (EXCLUDING REQUISTIONS)             | 3,189,791      | -            | -         | 143,976    | 3,333,767      |
| USER FEES                                    | 3,799,686      | 107,843      | 865       | 49,650     | 3,958,044      |
| RESERVE TRANSFER                             | 83,813         | 45           | -         | - 35,313   | 48,545         |
| GRANTS                                       | 465,033        | 11,187       | -         |            | 476,220        |
| Total Revenue                                | 7,538,323      | 119,075      | 865       | 158,313    | 7,816,576      |
|                                              |                |              |           |            |                |
| Expenses:                                    |                |              |           |            |                |
| TAXATION (REBATES & CONTINGENCY)             | 64,992         | 1,950        | -         | - 18,652   | 48,290         |
| STAFFING - WAGES & CONTRIBUTIONS             | 2,765,518      | 82,966       | 55,310    | -          | 2,903,794      |
| STAFFING COSTS - TRAINING & OTHER            | 146,211        | 4,386        | -         | -          | 150,597        |
| PROFESSIONAL FEES                            | 789,461        | 19,812       | -         | 30,383     | 839,656        |
| LEASES                                       | 21,266         | 638          | -         | -          | 21,904         |
| INSURANCE                                    | 169,217        | 5,077        | -         | -          | 174,294        |
| GOODS & SUPPLIES                             | 188,877        | 5,666        | -         | - 5,600    | 188,943        |
| POSTAGE & COPIES                             | 28,106         | 843          | -         | -          | 28,949         |
| REPAIRS & MAINTENANCE                        | 447,605        | 13,428       | -         | - 19,805   | 441,228        |
| VEHICLE EXPENSE                              | 85,400         | 2,562        | -         | -          | 87,962         |
| UTILITIES                                    | 458,336        | 13,750       | -         | -          | 472,086        |
| OTHER - FINANCE CHARGES / DEBENTURES         | 556,737        | 4,781        | -         | -          | 561,518        |
| OTHER - PROGRAMS / EVENTS                    | 127,332        | 3,820        | -         | - 200      | 130,952        |
| OTHER - UTILITY SUPPLY PURCHASE              | 1,323,490      | 39,705       | -         | -          | 1,363,195      |
| OTHER - LIBRARY GRANT & OTHER COMMUNITY GRAN | 71,525         | 2,146        | -         | -          | 73,671         |
|                                              | -              | -            | -         | -          | -              |
| RESERVE TRANSFERS                            | 294,250        | 5,100        | -         | 30,188     | 329,538        |
| AMORTIZATION                                 | 1,161,045      | -            | -         | - 15,512   | 1,145,630      |
|                                              |                |              |           |            |                |
| Total Expenses                               | 8,699,368      | 206,629      | 55,310    | 802        | 8,962,206      |

| Balance after adjustments (Amortization) | - 1,161,045 | - 87,554 | - 54,445 | 157,511 | - 1,1245,630 |
|------------------------------------------|-------------|----------|----------|---------|--------------|
|------------------------------------------|-------------|----------|----------|---------|--------------|



## 2024 MAJOR ANNUAL SERVICE CHANGES

#### **REMOVED ITEMS**

- Reduce booking software to annual contract (remove cost of purchase of software)
- Asbestos liability consulting
- LED lights for Fire Hall bays
- Economic Development GAP analysis reduced to complete project
- MDP and LUB update
- Derrick inspection
- Pool basin repairs
- Bridge repairs

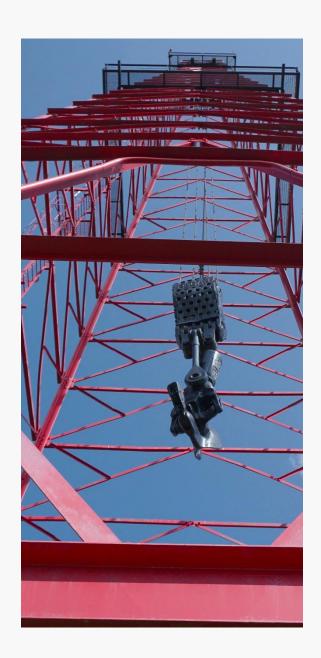
#### ADDED ITEMS

- Increase Fortis Franchise Fee from 10% to 12%
- Fitness Centre full year rental
- Advertising campaign reboot
- Annual computer changes
- Bylaw uniforms
- Fire pumper test (every 3 years)
- Potential repairs for Derrick after inspection
- Bridal Expo added back

### THREE YEAR PLAN BY OBJECT 2024

|                                              | Budget         |              |           | Service    | Budget                |
|----------------------------------------------|----------------|--------------|-----------|------------|-----------------------|
|                                              | Operating 2023 | Inflation \$ | Growth \$ | Changes \$ | <b>Operating 2024</b> |
| Revenue:                                     |                |              |           |            |                       |
| TAXATION (EXCLUDING REQUISTIONS)             | 3,333,767      | -            | -         | 144,683    | 3,478,450             |
| USER FEES                                    | 3,958,044      | 97,796       | 908       | 8,215      | 4,064,963             |
| RESERVE TRANSFER                             | 48,545         | 1,089        | -         | - 43,050   | 6,584                 |
| GRANTS                                       | 476,220        | 9,602        | -         | -          | 485,823               |
| Total Revenue                                | 7,816,576      | 108,487      | 908       | 109,848    | 8,035,819             |
|                                              |                |              |           |            |                       |
| Expenses:                                    |                |              |           |            |                       |
| TAXATION (REBATES & CONTINGENCY)             | 48,290         | 1,207        | 80        | -          | 49,577                |
| STAFFING - WAGES & CONTRIBUTIONS             | 2,903,794      | 72,595       | 58,076    | -          | 3,034,465             |
| STAFFING COSTS - TRAINING & OTHER            | 150,597        | 3,765        | -         | -          | 154,362               |
| PROFESSIONAL FEES                            | 839,656        | 16,823       | -         | - 9,725    | 846,754               |
| LEASES                                       | 21,904         | 548          | -         | -          | 22,452                |
| INSURANCE                                    | 174,294        | 4,357        | -         | -          | 178,651               |
| GOODS & SUPPLIES                             | 188,943        | 4,724        | -         | 15,000     | 208,667               |
| POSTAGE & COPIES                             | 28,949         | 724          | -         | -          | 29,673                |
| REPAIRS & MAINTENANCE                        | 441,228        | 11,031       | -         | - 3,000    | 449,259               |
| VEHICLE EXPENSE                              | 87,962         | 2,199        | -         | 1,200      | 91,361                |
| UTILITIES                                    | 472,086        | 11,802       | -         | -          | 483,888               |
| OTHER - FINANCE CHARGES / DEBENTURES         | 561,518        | 4,104        | -         | -          | 565,622               |
| OTHER - PROGRAMS / EVENTS                    | 130,952        | 3,274        | -         | -          | 134,226               |
| OTHER - UTILITY SUPPLY PURCHASE              | 1,363,195      | 34,080       | -         | -          | 1,397,275             |
| OTHER - LIBRARY GRANT & OTHER COMMUNITY GRAN | 73,671         | 1,842        | -         | -          | 75,513                |
|                                              | -              | -            | -         | -          | -                     |
| RESERVE TRANSFERS                            | 329,538        | 4,378        | -         | - 19,839   | 314,076               |
| AMORTIZATION                                 | 1,145,630      | -            | -         | 54,493     | 1,200,123             |
|                                              |                |              |           |            |                       |
| Total Expenses                               | 8,962,206      | 177,451      | 58,156    | 38,129     | 9,235,942             |

| Balance after adjustments (Amortization) | - | 1,145,630 | - 68,964 | - 57,248 | 71,719 | - <u>1</u> ₁200,123 |
|------------------------------------------|---|-----------|----------|----------|--------|---------------------|
|                                          |   |           |          |          |        |                     |



## 2025 MAJOR ANNUAL SERVICE CHANGES

#### **REMOVED ITEMS**

- Advertising reboot costs reduced just actual advertising cost included
- Bylaw uniforms
- Remove final portion of GAP analysis
- Fire pumper test
- Derrick repairs
- Bridal Expo removed

### ADDED ITEMS

- Pump test for Fire Pumper
- Potential Derrick Repair costs post inspection
- Annual computer changes
- Council election and electronic devices

### THREE YEAR PLAN BY OBJECT 2025

|                                              | Budget         |              |           | Service    | Budget         |
|----------------------------------------------|----------------|--------------|-----------|------------|----------------|
|                                              | Operating 2024 | Inflation \$ | Growth \$ | Changes \$ | Operating 2025 |
| Revenue:                                     |                |              |           |            |                |
| TAXATION (EXCLUDING REQUISTIONS)             | 3,478,450      | -            | -         | 140,715    | 3,619,165      |
| USER FEES                                    | 4,064,963      | 96,356       | 949       | 3,278      | 4,165,546      |
| RESERVE TRANSFER                             | 6,584          | 40           | -         | -          | 6,623          |
| GRANTS                                       | 485,823        | 9,842        | -         | -          | 495,665        |
| Total Revenue                                | 8,035,819      | 106,238      | 949       | 143,993    | 8,286,999      |
|                                              | 1              |              |           |            |                |
| Expenses:                                    |                |              |           |            |                |
| TAXATION (REBATES & CONTINGENCY)             | 49,577         | 1,239        | 84        | -          | 50,900         |
| STAFFING - WAGES & CONTRIBUTIONS             | 3,034,465      | 75,862       | 60,689    | -          | 3,171,016      |
| STAFFING COSTS - TRAINING & OTHER            | 154,362        | 3,859        | -         | -          | 158,221        |
| PROFESSIONAL FEES                            | 846,754        | 16,975       | -         | - 22,481   | 841,248        |
| LEASES                                       | 22,452         | 561          | -         | -          | 23,013         |
| INSURANCE                                    | 178,651        | 4,466        | -         | -          | 183,117        |
| GOODS & SUPPLIES                             | 208,667        | 5,217        | -         | 11,150     | 225,034        |
| POSTAGE & COPIES                             | 29,673         | 742          | -         | -          | 30,415         |
| REPAIRS & MAINTENANCE                        | 449,259        | 11,231       | -         | - 800      | 459,690        |
| VEHICLE EXPENSE                              | 91,361         | 2,284        | -         | - 1,200    | 92,445         |
| UTILITIES                                    | 483,888        | 12,097       | -         | -          | 495,985        |
| OTHER - FINANCE CHARGES / DEBENTURES         | 565,622        | 4,206        | -         | -          | 569,828        |
| OTHER - PROGRAMS / EVENTS                    | 134,226        | 3,356        | -         | 200        | 137,781        |
| OTHER - UTILITY SUPPLY PURCHASE              | 1,397,275      | 34,932       | -         | -          | 1,432,206      |
| OTHER - LIBRARY GRANT & OTHER COMMUNITY GRAN | 75,513         | 1,888        | -         | -          | 77,400         |
|                                              | -              | -            | -         | -          | -              |
| RESERVE TRANSFERS                            | 314,076        | 4,487        | -         | 20,135     | 338,698        |
| AMORTIZATION                                 | 1,200,123      | -            | -         | 40,000     | 1,240,123      |
|                                              |                |              |           |            |                |
| Total Expenses                               | 9,235,942      | 183,403      | 60,773    | 47,004     | 9,527,122      |

|                                           |             |          |          |        | 15          |
|-------------------------------------------|-------------|----------|----------|--------|-------------|
| Balance after adjustments (Amortization)  | - 1.200.123 | - 77,165 | - 59,824 | 96,989 | - 1.240.123 |
| Balance aller adjactmente (Amerilization) | .,200,120   | 11,100   | 00,024   | 00,000 | - 1,270,125 |

10

# **RESERVE OBJECTIVES**

- Plan for future operating and capital needs
- Plan for contingencies
- Avoid debt and interest on capital projects
- Generate investment income
- Support strategic cash management
- Risk Management Planning



# **RESERVE STABILIZATION**

- Administration begin in 2023 with \$10,000 annually for future server and technology replacements (servers replaced 2020 – currently no reserves for future replacement), look at with potential 2021 surplus
- Fire continue annual allocation per policy of sales less vehicle expense for future equipment. To address additional reserve transfer with potential 2021 surplus rather than additional budgeted amount due to constraints
- Utilities continue with capital investment charge opportunities to increase annually if Council desires, currently not increased. Garbage dividend strategy to continue to increase reserves
- Pool begin in 2023 with reserve transfers of \$20,000 for future replacement of Pool or Spray Park
- Pembina Place with new recreation agreement \$100,000 transferred to reserves annually (50/50 cost share Town & County)
- Parks continue at \$8,000 for trails annually
- Fortis Franchise Fee increase by 2% from 2023-2025 until reach maximum cap of 20%, utilization of this fee can change from current allocation to Policing costs and Pembina Place if desired by Council, instead for reserves
- Town needs to work towards more taxation strategies towards asset replacement as grants are diminishing
- This will be revisited in the annual budget process

